



Norwalk Community College Continuing Education & Workforce Development Real Estate Career Development Courses

- The real estate courses and seminars offered are designed to meet the needs of real estate professionals—those who wish to enter the field, as well as individuals who want to meet the minimum educational requirements set forth by the Connecticut State Real Estate Commission for a real estate salesperson, broker, and appraiser.
- Real Estate Seminars for Continuing Education are also offered; please refer to the current Continuing Education & Workforce Development catalog for course specifics (tuition, start date, meeting time slot, and location).
- Do you want to be a Real Estate Salesperson? If yes, register for, attend, and pass the Real Estate Principles and Practices course. This pre-licensing course is required by the State of Connecticut.

	<u>Total Hours</u>	<u>Total Sessions</u>	<u>Tuition*</u>	<u>Textbook</u>
Real Estate Principles & Practices	66	22	\$449	Additional Fee

*Tuition subject to change.

Course Description

Real Estate Principles & Practices

This introductory course prepares students to take the real estate licensing examination and meet the minimum educational requirements set forth by the State Real Estate Commission for the real estate licensee. Students intending to sit for the State of Connecticut Real Estate exam must complete 60 classroom hours and pass the course with a grade of 70 or above.

Please refer to the current Continuing Education & Workforce Development catalog for course specifics (tuition, start date, meeting time slot, and location).

- Do you want to be a Real Estate Broker? If yes, attend and successfully complete the Real Estate Principles and Practices course required by the State of Connecticut. Also, visit www.ct.gov/dep to obtain additional/current information.
- Do you want to be a State Certified Residential Appraiser*?

If yes, please visit www.ct.gov/dep and enter “appraisal licensing” in the search box to obtain current information.

- Connecticut Real Estate Commission Requirements

For a summary of Connecticut State Real Estate & Appraisal Certification Licensing requirements, visit www.ct.gov/dep and enter "real estate licensing in the search box or call (860) 713-6150.

Please Note:

All real estate courses are approved by the Real Estate Commission under the auspices of the Real Estate Consortium of Connecticut Community Colleges. Approved courses for Norwalk Community College can be found on the Department of Consumer Protection website under the title of Real Estate Consortium of Connecticut Community Colleges.

Employment Related Information

- Certificate holders will be prepared to sit for the Connecticut State licensing exam. Once licensed, roles as sales agents will make up the bulk of employment opportunities. Further training combined with a minimum amount of experience will be required for licensed agents desiring to become brokers.

- Job Search Keywords:

real estate agent, real estate salesperson, marketing director, property management, compliance specialist, sales associate, administrative assistant

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